

# QBS: What happens if I don't follow the QBS Process?



If you choose not to follow the Qualification-Based Selection (QBS) process, there are several implications to consider:

1. **Missed Expertise:** By bypassing QBS, you risk missing out on highly qualified Architects and Engineers who have proven expertise in their field. QBS ensures that contracts are awarded based on qualifications rather than price, leading to better project outcomes.
2. **Potential Legal Issues:** Ignoring QBS may lead to legal challenges or disputes. Many federal, state, and local agencies mandate the use of QBS for design contracts. Failing to comply could result in legal consequences. In Ohio, QBS is the required process for the selection of design professionals for public entities when fees exceed \$50,000.
3. **Quality Compromises:** Using a selection process based solely on price may compromise the quality of your project. QBS emphasizes collaboration, innovation, and intellectual property protection, resulting in better-designed projects.
4. **Risk Management:** QBS lowers risks for complex projects. By selecting firms based on qualifications, you reduce the chances of project delays, cost overruns, and design flaws.
5. **Client Satisfaction:** QBS leads to highly satisfied project owners. When you work with qualified professionals, the project is more likely to meet your expectations and be completed within budget and on time.
6. **Efficiency and Cost Savings:** Engaging an A/E firm early in the design process allows for efficient project planning, cost reduction, and improved productivity. QBS saves time and money in the long run.

Remember, QBS is the law in Ohio for public entities. It is endorsed by various organizations nationwide, and has proven benefits. It's a fair, well-documented, and effective process that prioritizes expertise over price. For more information on QBS, you can contact AIA Ohio at 614-221-0338 or email us at [AIAOhio@assnoffices.com](mailto:AIAOhio@assnoffices.com)



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